BROWN BROTHERS HARRIMAN

BBH Capital Partners Private Equity

The investor of choice for closely held businesses.

BBH Capital Partners Private Equity (BBHCP) provides highly customized capital solutions to lower middle market companies. Our investment flexibility allows us to act as a control or non-control investor and to structure our investments as a combination of equity and subordinated debt securities as needed.

Investment focus

- Investment size: $50 million to $150 million (substantially larger investments with co-investment)
- Enterprise value: up to $750 million
- Industry verticals: healthcare; technology, media, and telecommunications; business products and services.

Transaction types

- BBHCP is focused on providing equity capital to businesses without third party-institutional equity ownership. We have a long, referenceable history of partnering with founder, family and/or management owned companies.
- Our flexible investment mandate allows us to act as a minority or control investor. We customize each capital structure to meet the specific needs of a business and its owners, rather than leading with a one-size-fits-all approach.
- Our capital is typically deployed when a business is acquiring another business, investing in a strategic growth initiative, solving family liquidity issues, facilitating generational ownership transitions, or a combination of these events.

Deal types

BBHCP provides capital to facilitate the following deal types:

- Management or leveraged buyouts
- Growth equity
- Minority or majority recapitalizations (including dividend recaps)
- Ownership transitions and generational transfers
- Buy-and-build strategies
- Acquisitions or industry consolidations

The BBH advantage

BBHCP utilizes the extensive global network of BBH & Co. to provide its portfolio companies with a wide array of benefits, including access to new customer or vendor relationships, introductions to potential acquisition targets and assistance with implementing improved information systems.

Selected portfolio companies

A distributor and remanufacturer of aftermarket components used in commercial vehicles, including on-highway trucks, marine vessels, and off-highway equipment.

An HVAC and plumbing services platform focused on consolidating the Southeastern U.S. market.

GIFTED Healthcare is one of the largest independent nurse staffing companies in the U.S.

Dreamliner Luxury Coaches, LLC is the market leading transportation services and logistics provider for the live entertainment industry.

Center Phase Energy/ Imperium Utility Services is an outsourced utility services business focused on emergency storm response and electric grid repair and maintenance.

American Spraytech is a full service manufacturer, formulator, and filler of aerosol and bag-on-valve spray products, primarily for the personal care cosmetic, and medical OTC drug industries.

J.E. Grote Company, Inc. is provider of specialized food processing equipment and related aftermarket consumables, parts, and services.

Quest Technology Management is an outsourced IT service provider focusing on cybersecurity, disaster recovery, cloud infrastructure, and unified communications.

Clever Devices is a leading provider of hardware and software solutions for public mass transit authorities.

Wolter, Inc. is a regional dealer and servicer of mission-critical new and used material handling and industrial productivity equipment.

A maritime services company providing marine transportation and logistics services focused on U.S. ports and coastal waters.

Westrock Coffee Holdings is an integrated coffee, tea, and extract company that provides coffee sourcing and financing, supply chain management, roasting, packaging, and distribution services.

An outsourced supply chain provider to the coffee and tea industries.

The Granite Group distributes plumbing, heating, cooling, water, and propane supplies to residential and commercial contractors across New England through 47 wholesale branches and online.

PrimeRevenue, Inc. is a provider of cloud-based financial supply chain solutions to large multinational organizations to optimize cash flows.

Exited portfolio companies

Synex · DynaGrid · Haven Behavioral Healthcare · Utility Pipeline · Microban · Bradford Airport Logistics · Vyve Broadband · NASS North American Substation Services · BarrierSafe Solutions International · Ethos Veterinary Health · Scivantage · Reveal · American Physician Partners · Noble Systems · Heniff Transportation Systems, LLC · Freedom Scientific · Markit | ATI Tax Solutions · Best Doctors · KabaFusion · Liguria Foods · Sunstar Insurance Group, L.L.C. · EdgeConneX

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